Appendix F:
Sales From Books Discarded to Better World Books
FY 2014

| Sales Summary |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Month | Gross Sales | Market Commission | Net Sales | NPLP Commission | Client Commission |
| 2013 | (6 months) | \$97.74 | \$17.97 | \$79.76 | \$3.99 | \$11.96 |
| 23213-002A | July | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 23213-004L | July | \$13.13 | \$2.42 | \$10.71 | \$0.54 | \$1.61 |
| 23213-001L | August | \$0.45 | \$0.09 | \$0.36 | \$0.02 | \$0.05 |
| 23213-002A | August | \$3.03 | \$0.58 | \$2.45 | \$0.12 | \$0.37 |
| 23213-003L | August | \$29.85 | \$6.98 | \$22.87 | \$1.14 | \$3.43 |
| 23213-004L | August | \$15.49 | \$2.32 | \$13.17 | \$0.66 | \$1.98 |
| 23213-001L | September | \$3.10 | \$0.63 | \$2.47 | \$0.12 | \$0.37 |
| 23213-003L | September | \$3.21 | \$0.48 | \$2.73 | \$0.14 | \$0.41 |
| 23213-004L | September | \$5.94 | \$0.94 | \$5.00 | \$0.25 | \$0.75 |
| 23213-004L | October | \$0.01 | \$0.00 | \$0.01 | \$0.00 | \$0.00 |
| 23213-001L | November | \$17.95 | \$2.69 | \$15.26 | \$0.76 | \$2.29 |
| 23213-004L | November | \$0.60 | \$0.09 | \$0.51 | \$0.03 | \$0.08 |
| 23213-001L | December | \$0.65 | \$0.10 | \$0.55 | \$0.03 | \$0.08 |
| 23213-003L | December | \$4.10 | \$0.62 | \$3.49 | \$0.17 | \$0.52 |
| 23213-004L | December | \$0.22 | \$0.03 | \$0.19 | \$0.01 | \$0.03 |
| 2014 | (5 months) | \$81.04 | \$13.30 | \$67.74 | \$3.39 | \$10.16 |
| 23213-003L | January | \$0.75 | \$0.11 | \$0.64 | \$0.03 | \$0.10 |
| 23213-004L | January | \$1.40 | \$0.42 | \$0.98 | \$0.05 | \$0.15 |
| 23213-002A | February | \$-0.03 | \$-0.04 | \$0.01 | \$0.00 | \$0.00 |
| 23213-003L | March | \$3.80 | \$0.40 | \$3.40 | \$0.17 | \$0.51 |
| 23213-004L | March | \$11.31 | \$3.39 | \$7.92 | \$0.40 | \$1.19 |
| 23213-002A | May | \$15.00 | \$2.25 | \$12.75 | \$0.64 | \$1.91 |
| 23213-004L | May | \$22.21 | \$3.33 | \$18.88 | \$0.94 | \$2.83 |
| 23213-001L | June | \$-0.64 | \$-0.65 | \$0.01 | \$0.00 | \$0.00 |
| 23213-003L | June | \$25.52 | \$3.83 | \$21.69 | \$1.08 | \$3.25 |
| 23213-004L | June | \$1.72 | \$0.26 | \$1.46 | \$0.07 | \$0.22 |
|  | Totals | \$178.77 | \$31.28 | \$147.50 | \$7.38 | \$22.13 |

