

Appendix F:  
Sales from Books Discarded to Better World Books  
FY2011

Sales Summary						
Year	Month	Gross Sales	Market Commission	Net Sales	NPLP Commission	Client Commission
2010	(6 months)	\$5,093.17	\$993.30	\$4,099.86	\$205.00	\$614.98
L4281	July	\$595.21	\$122.29	\$472.92	\$23.65	\$70.94
L4281-1	July	\$11.16	\$3.35	\$7.81	\$0.39	\$1.17
L4281	August	\$933.68	\$171.57	\$762.12	\$38.11	\$114.32
L4281-1	August	\$18.18	\$2.73	\$15.45	\$0.77	\$2.32
L4281	September	\$1,151.02	\$193.14	\$957.88	\$47.90	\$143.68
L4281-1	September	\$165.71	\$44.90	\$120.81	\$6.04	\$18.12
L4281	October	\$800.63	\$159.41	\$641.23	\$32.06	\$96.18
L4281-1	October	\$279.67	\$69.93	\$209.74	\$10.49	\$31.46
L4281	November	\$537.77	\$92.21	\$445.55	\$22.28	\$66.83
L4281-1	November	\$103.66	\$31.17	\$72.49	\$3.62	\$10.87
L4281	December	\$443.26	\$86.66	\$356.61	\$17.83	\$53.49
L4281-1	December	\$53.21	\$15.96	\$37.25	\$1.86	\$5.59
2011	(6 months)	\$2,030.58	\$385.15	\$1,645.43	\$82.27	\$246.82
L4281	January	\$507.45	\$89.30	\$418.15	\$20.91	\$62.72
L4281	February	\$408.88	\$80.16	\$328.72	\$16.44	\$49.31
L4281-1	February	\$124.41	\$22.92	\$101.49	\$5.07	\$15.22
L4281	March	\$156.30	\$29.57	\$126.73	\$6.34	\$19.01
L4281-1	March	\$19.88	\$5.24	\$14.64	\$0.73	\$2.20
L4281	April	\$191.90	\$40.53	\$151.36	\$7.57	\$22.70
L4281-1	April	\$128.68	\$30.20	\$98.48	\$4.92	\$14.77
L4281	May	\$177.09	\$30.82	\$146.27	\$7.31	\$21.94
L4281-1	May	\$8.33	\$2.35	\$5.98	\$0.30	\$0.90
L4281	June	\$165.53	\$27.61	\$137.92	\$6.90	\$20.69
L4281-1	June	\$142.13	\$26.43	\$115.70	\$5.79	\$17.35
	Totals	\$7,123.74	\$1,378.46	\$5,745.29	\$287.27	\$861.80