

Appendix F:
Sales From Books Discarded to Better World Books
FY2012

Sales Summary						
Year	Month	Gross Sales	Market Commission	Net Sales	NPLP Commission	Client Commission
2011	(6 months)	\$833.60	\$166.11	\$667.49	\$33.37	\$100.12
23213-001L	July	\$104.98	\$22.15	\$82.82	\$4.14	\$12.42
23213-002A	July	\$140.44	\$26.09	\$114.34	\$5.72	\$17.15
23213-001L	August	\$94.09	\$16.88	\$77.21	\$3.86	\$11.58
23213-002A	August	\$26.09	\$4.95	\$21.14	\$1.06	\$3.17
23213-001L	September	\$65.11	\$12.79	\$52.33	\$2.62	\$7.85
23213-002A	September	\$110.11	\$27.98	\$82.13	\$4.11	\$12.32
23213-001L	October	\$49.17	\$9.75	\$39.42	\$1.97	\$5.91
23213-002A	October	\$33.99	\$8.25	\$25.74	\$1.29	\$3.86
23213-001L	November	\$64.91	\$11.76	\$53.15	\$2.66	\$7.97
23213-002A	November	\$52.26	\$12.18	\$40.08	\$2.00	\$6.01
23213-001L	December	\$75.20	\$13.57	\$61.63	\$3.08	\$9.24
23213-002A	December	\$17.27	\$-0.23	\$17.50	\$0.88	\$2.63
2012	(6 months)	\$513.17	\$99.52	\$413.65	\$20.68	\$62.05
23213-001L	January	\$113.44	\$12.46	\$100.98	\$5.05	\$15.15
23213-002A	January	\$41.10	\$7.25	\$33.85	\$1.69	\$5.08
23213-001L	February	\$3.35	\$-3.64	\$6.99	\$0.35	\$1.05
23213-002A	February	\$241.15	\$64.23	\$176.91	\$8.85	\$26.54
23213-001L	March	\$36.10	\$6.08	\$30.01	\$1.50	\$4.50
23213-002A	March	\$17.02	\$2.84	\$14.18	\$0.71	\$2.13
23213-001L	April	\$-64.43	\$-9.62	\$-54.81	\$-2.74	\$-8.22
23213-002A	April	\$43.36	\$6.58	\$36.78	\$1.84	\$5.52
23213-001L	May	\$20.15	\$4.04	\$16.11	\$0.81	\$2.42
23213-002A	May	\$12.06	\$1.81	\$10.25	\$0.51	\$1.54
23213-001L	June	\$15.92	\$2.44	\$13.48	\$0.67	\$2.02
23213-002A	June	\$33.96	\$5.05	\$28.91	\$1.45	\$4.34
	Totals	\$1,346.77	\$265.63	\$1,081.14	\$54.06	\$162.17