Appendix G:
Sales From Books Discarded to Better World Books
FY 2013

Sales Summary

| Year | Month | Gross Sales | Market Commission | Net Sales | NPLP Commission | Client Commission |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | (6 months) | \$429.00 | \$65.21 | \$363.79 | \$18.19 | \$54.57 |
| 23213-001L | July | \$11.56 | \$1.85 | \$9.71 | \$0.49 | \$1.46 |
| 23213-002A | July | \$5.28 | \$0.79 | \$4.49 | \$0.22 | \$0.67 |
| 23213-001L | August | \$2.40 | \$0.52 | \$1.88 | \$0.09 | \$0.28 |
| 23213-002A | August | \$19.53 | \$2.93 | \$16.60 | \$0.83 | \$2.49 |
| 23213-001L | September | \$28.93 | \$4.34 | \$24.59 | \$1.23 | \$3.69 |
| 23213-002A | September | \$31.32 | \$8.63 | \$22.69 | \$1.13 | \$3.40 |
| 23213-003L | September | \$29.79 | \$4.06 | \$25.73 | \$1.29 | \$3.86 |
| 23213-001L | October | \$3.65 | \$-0.86 | \$4.51 | \$0.23 | \$0.68 |
| 23213-002A | October | \$8.77 | \$1.32 | \$7.45 | \$0.37 | \$1.12 |
| 23213-003L | October | \$90.93 | \$13.87 | \$77.06 | \$3.85 | \$11.56 |
| 23213-001L | November | \$2.87 | \$0.43 | \$2.44 | \$0.12 | \$0.37 |
| 23213-002A | November | \$4.24 | \$-1.13 | \$5.37 | \$0.27 | \$0.81 |
| 23213-003L | November | \$146.14 | \$21.92 | \$124.22 | \$6.21 | \$18.63 |
| 23213-001L | December | \$1.00 | \$0.15 | \$0.85 | \$0.04 | \$0.13 |
| 23213-002A | December | \$18.11 | \$2.72 | \$15.39 | \$0.77 | \$2.31 |
| 23213-003L | December | \$24.49 | \$3.67 | \$20.82 | \$1.04 | \$3.12 |
| 2013 | (6 months) | \$903.67 | \$146.53 | \$757.14 | \$37.86 | \$113.57 |
| 23213-001L | January | \$24.30 | \$3.81 | \$20.49 | \$1.02 | \$3.07 |
| 23213-002A | January | \$4.10 | \$0.62 | \$3.49 | \$0.17 | \$0.52 |
| 23213-003L | January | \$45.83 | \$7.28 | \$38.55 | \$1.93 | \$5.78 |
| 23213-004L | January | \$0.76 | \$0.11 | \$0.65 | \$0.03 | \$0.10 |
| 23213-001L | February | \$0.01 | \$0.00 | \$0.01 | \$0.00 | \$0.00 |
| 23213-002A | February | \$4.00 | \$0.60 | \$3.40 | \$0.17 | \$0.51 |
| 23213-003L | February | \$15.32 | \$2.30 | \$13.02 | \$0.65 | \$1.95 |
| 23213-004L | February | \$467.79 | \$74.26 | \$393.53 | \$19.68 | \$59.03 |
| 23213-001L | March | \$3.05 | \$0.39 | \$2.66 | \$0.13 | \$0.40 |
| 23213-002A | March | \$-8.52 | \$-1.28 | \$-7.24 | \$-0.36 | \$-1.09 |
| 23213-003L | March | \$28.13 | \$7.68 | \$20.45 | \$1.02 | \$3.07 |

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| $23213-004 \mathrm{~L}$ | March | $\$ 228.82$ | $\$ 37.83$ | $\$ 191.00$ | $\$ 9.55$ | $\$ 28.65$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| $23213-001 \mathrm{~L}$ | April | $\$ 32.50$ | $\$ 4.76$ | $\$ 27.74$ | $\$ 1.39$ | $\$ 4.16$ |
| $23213-003 \mathrm{~L}$ | April | $\$ 14.35$ | $\$ 2.46$ | $\$ 11.89$ | $\$ 0.59$ | $\$ 1.78$ |
| $23213-004 \mathrm{~L}$ | April | $\$ 23.64$ | $\$ 4.30$ | $\$ 19.35$ | $\$ 0.97$ | $\$ 2.90$ |
| $23213-001 \mathrm{~L}$ | May | $\$-20.72$ | $\$-3.09$ | $\$-17.63$ | $\$-0.88$ | $\$-2.65$ |
| $23213-004 \mathrm{~L}$ | May | $\$ 25.14$ | $\$ 2.79$ | $\$ 22.35$ | $\$ 1.12$ | $\$ 3.35$ |
| $23213-002 \mathrm{~A}$ | June | $\$-0.64$ | $\$-0.65$ | $\$ 0.01$ | $\$ 0.00$ | $\$ 0.00$ |
| $23213-003 \mathrm{~L}$ | June | $\$ 0.66$ | $\$ 0.10$ | $\$ 0.56$ | $\$ 0.03$ | $\$ 0.08$ |
| $23213-004 \mathrm{~L}$ | June | $\$ 15.14$ | $\$ 2.27$ | $\$ 12.87$ | $\$ 0.64$ | $\$ 1.93$ |

